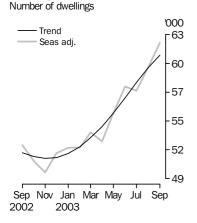


# HOUSING FINANCE FOR OWNER OCCUPATION AUSTRALIA

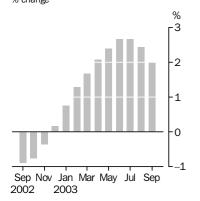
EMBARGO: 11.30AM (CANBERRA TIME) MON 10 NOV 2003

### **Housing finance**



### **Number of dwellings**

Trend estimates % change



### INQUIRIES

 For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Darren Page on Canberra 02 6252 6731.

## KEY FIGURES

|                                      | Sep<br>2003<br>no. | Aug 2003 to<br>Sep 2003<br>% change |
|--------------------------------------|--------------------|-------------------------------------|
| TREND ESTIMATES                      |                    |                                     |
| Total number of dwelling commitments | 60 991             | 2.0                                 |
| Construction of dwellings            | 5 701              | _                                   |
| Purchase of new dwellings            | 1 685              | 1.0                                 |
| Purchase of established dwellings(a) | 53 605             | 2.3                                 |
| SEASONALLY ADJUSTED ESTIMA           | TES                |                                     |
| Total number of dwelling commitments | 62 218             | 4.0                                 |
| Construction of dwellings            | 5 678              | 1.0                                 |
| Purchase of new dwellings            | 1 650              | -1.5                                |
| Purchase of established dwellings(a) | 54 890             | 4.5                                 |
|                                      | • • • • • • • • •  | • • • • • • • • • •                 |

nil or rounded to zero (including null cells)

### KEY POINTS

### TREND ESTIMATES

- The trend series for the number of housing finance commitments increased by 2.0% in September 2003. The trend series, excluding refinancing of existing loans, rose by 1.4% in September. The trend series for the value of commitments increased by 3.1% in September.
- The construction finance trend series remained constant in September after increasing in each of the months since the beginning of 2003. The trend for the purchase of new dwellings increased by 1.0%, while commitments for established dwellings rose by 2.3%. The refinancing trend increased by 3.5%.

### SEASONALLY ADJUSTED ESTIMATES

- The number of housing finance commitments (seasonally adjusted) increased by 4.0% in September 2003, driven by an increase in commitments for the refinancing of established dwellings (up 7.1%), established dwellings not refinanced (up 3.2%) and commitments for the construction of dwellings (up 1.0%). This was partly offset by a decrease in purchase of new dwellings (down 1.5%). A record 30% of all finance approvals were for the refinancing of an existing loan.
- Value of commitments (seasonally adjusted) rose by 3.9% in September 2003.

### ORIGINAL ESTIMATES

A record low 13.3% of all loans were to first home buyers, while the percentage of fixed rate commitments (for two years or more) increased for the third successive month to 9.7%.

<sup>(</sup>a) Includes refinancing.

### NOTES

FORTHCOMING ISSUES ISSUE

RELEASE DATE

October 2003 10 December 2003 November 2003 19 January 2004 December 2003 13 February 2004 January 2004 12 March 2004 February 2004 13 April 2004

March 2004 12 May 2004

CHANGES IN THIS ISSUE

In the August issue we indicated that we were investigating some reporting quality issues. These investigations have resulted in significant revisions to the number and value of total housing finance commitments for August. The revisions were mainly made to established dwelling finance and have increased total number of housing finance commitments (seasonally adjusted) for August from 58,741 to 59,815.

INVESTMENT HOUSING

The value of commitments for the construction or purchase of dwellings for rent or resale is published in the monthly Lending Finance, Australia (cat. no. 5671.0).

SEASONAL ADJUSTMENT

From the next issue of this publication, the concurrent adjustment method of seasonal adjustment will replace the forward factor approach used up until now. The main difference between the two methods is that the concurrent adjustment method uses the most recently available data every month to re-estimate seasonal factors whereas the forward factor approach uses the most recently available data only once a year to produce forward estimates of the seasonal factors. Experience with a wide range of ABS collections indicates that concurrent adjustment generally produces more accurate initial seasonally adjusted estimates. However, it can result in revisions to the seasonally adjusted estimates for previous months.

A note showing the impacts of the change in methodology on the series in this publication is available on the ABS website (www.abs.gov.au - click on AusStats).

ABBREVIATIONS

ABS Australian Bureau of Statistics

APRA Australian Prudential Regulation Authority

n.e.c. not elsewhere classified

Dennis Trewin

Australian Statistician

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### ADDITIONAL TABLES ON AUSSTATS

TABLES AVAILABLE ON AUSSTATS

Additional tables are available from the AusStats service on <www.abs.gov.au> by selecting *Time Series Spreadsbeets* and then *Finance*.

### Tables available are:

- longer time series of tables in this publication
- the following tables
  - 9b Housing finance commitments, By Type of Buyer and Loan: State, Original
  - 11a Housing finance commitments, By Purpose and Lender:Australia, Original (Number)
  - 11b Housing finance commitments, By Purpose and Lender:Australia, Original (\$'000)
  - 11c Housing finance commitments, By Purpose and Lender:Australia, Original (Average Loan Size \$'000)

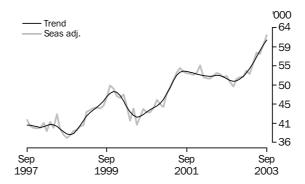
### HOUSING FINANCE SUMMARY OF FINDINGS

DWELLINGS FINANCED

Number financed including refinancing

The seasonally adjusted housing finance series continued its recent growth, increasing by 4.0% (up 2403) in September 2003 following a 4.0% increase in August 2003. For the second successive month, the increase was mainly due to strengths in the refinancing of established dwellings (up 1234, 7.1%) and purchase of established dwellings excluding refinancing (up 1138, 3.2%). There were small movements in finance for the construction of dwellings (up 56, or 1.0%) and the purchase of new dwellings (down 25, -1.5%). The total housing commitments trend increased in September (up 1202, 2.0%).

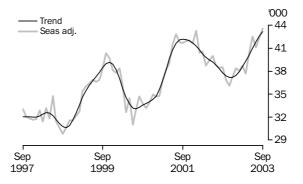
Increases were recorded in seasonally adjusted terms for all states and territories. New South Wales (up 633, 3.3%) and Western Australia (up 361, 4.9%) had the largest absolute increases while Tasmania and Northern Territory recorded the highest proportional rises with increases of 12.3% and 10.9% respectively. The trend series increased in September 2003 for all states and territories, except for the Northern Territory.



In original terms, the average loan size continued to grow strongly, increasing by \$3500 to \$189100 in September 2003. The percentage of first home buyers continued its pattern of general decline since a record high of 25.8% in July 2001, declining marginally to a record low of 13.3% in September 2003. The percentage of commitments at a fixed rate of interest (for at least two years) increased for the third successive month from 9.0% in August 2003 to 9.7% in September 2003.

Number financed excluding refinancing

The number of dwellings financed excluding refinancing (seasonally adjusted) increased in September 2003 (up 1169, 2.8%), after a 3.2% rise in August. The trend series increased by 1.4% in September.



### HOUSING FINANCE SUMMARY OF FINDINGS continued

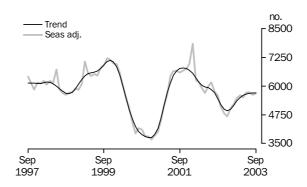
Value of commitments

The total value of commitments (seasonally adjusted) increased by 3.9% in September 2003, after a rise of 5.3% in August. The trend series continued its run of increases since March 2002, rising by 3.1% in September 2003.

PURPOSE OF FINANCE

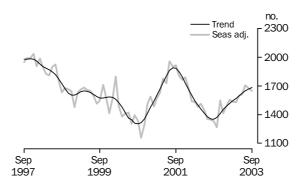
Construction of dwellings

Construction commitments (seasonally adjusted) rose by 1.0% in September 2003. The trend series remained flat in September, following increases in each of the previous months in 2003.



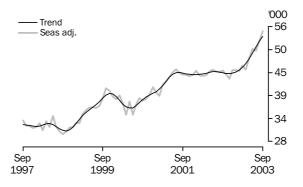
Purchase of new dwellings

The number of finance commitments for the purchase of new dwellings (seasonally adjusted) fell by 1.5% in September 2003, after a decrease of 1.9% in August. The trend series rose 1.0% in September, following a run of larger increases since October 2002.



Purchase of established dwellings

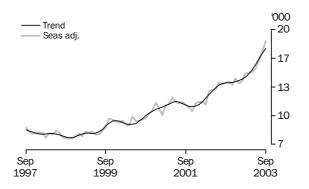
Finance commitments for the purchase of established dwellings in September rose 4.5% (seasonally adjusted) and 2.3% (trend). The seasonally adjusted increase was due to similar increases in refinancing (up 1234) and other financing commitments for established dwellings (up 1138).



### HOUSING FINANCE SUMMARY OF FINDINGS continued

Refinancing

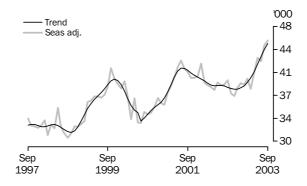
Refinancing commitments grew strongly in September 2003, increasing by 7.1% in seasonally adjusted terms. As a result, trend growth remained strong, at 3.5%..



TYPE OF LENDER

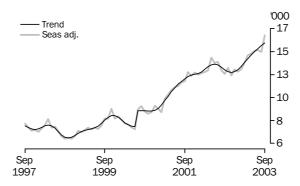
Banks

Bank finance (seasonally adjusted) increased by 1.8% in September 2003, after a revised increase of 5.7% in August. Growth in the trend series eased slightly to 2.2%.



Non-banks

Non-bank commitments (seasonally adjusted) rose sharply by 10.7% in September 2003, after a decrease of 1.2% in August. Permanent building societies were up 163, 7.1%, and wholesale lenders were up 541, 5.9%. The non-bank trend series continued to increase, but at the slower rate of 1.6% for September.





# HOUSING FINANCE COMMITMENTS (a), By Purpose: Australia

|                       | Construction of dwellings |                | Purchas<br>new<br>dwelling |            | Purchase<br>establish<br>dwellings | ed             | Total            |                  | Refinancing of<br>established<br>dwellings |                | Total exc<br>refinancii<br>establish<br>dwellings | ng of<br>ed    |
|-----------------------|---------------------------|----------------|----------------------------|------------|------------------------------------|----------------|------------------|------------------|--|----------------|---|----------------|
| Month                 | no.                       | \$m            | no.                        | \$m        | no.                                | \$m            | no.              | \$m              | no.  | \$m            | no.   | \$m            |
| • • • • • • • • • •   | • • • • •                 | • • • • •      | • • • • •                  | • • • •    | • • • • • • •                      | • • • • • •    | • • • • • •      | • • • • • •      | • • • • • •                                | • • • • •      | • • • • • •                                       | • • • • •      |
|                       |                           |                |                            |            | OF                                 | RIGINAL        |                  |                  |  |                |   |                |
| 2002                  |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
| September             | 5 340                     | 845            | 1 340                      | 248        | 42 151                             | 6 965          | 48 831           | 8 058            | 12 803                                     | 1 905          | 36 028  | 6 153          |
| October               | 5 536                     | 906            | 1 358                      | 248        | 46 428                             | 7 628          | 53 322           | 8 782            | 14 334                                     | 2 084          | 38 988  | 6 698          |
| November              | 5 030                     | 856            | 1 574                      | 300        | 45 178                             | 7 514          | 51 782           | 8 670            | 13 901                                     | 2 031          | 37 881  | 6 639          |
| December              | 4 794                     | 809            | 1 385                      | 270        | 43 494                             | 7 408          | 49 673           | 8 486            | 13 326                                     | 2 004          | 36 347  | 6 482          |
| 2003                  |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
| January               | 4 208                     | 710            | 1 314                      | 255        | 39 482                             | 6 620          | 45 004           | 7 585            | 11 562                                     | 1 679          | 33 442  | 5 906          |
| February              | 4 706                     | 822            | 1 411                      | 267        | 43 055                             | 7 192          | 49 172           | 8 281            | 13 455                                     | 2 019          | 35 717  | 6 261          |
| March                 | 5 282                     | 913            | 1 551                      | 308        | 48 239                             | 8 238          | 55 072           | 9 459            | 15 408                                     | 2 362          | 39 664  | 7 097          |
| April                 | 5 242                     | 921            | 1 444                      | 297        | 45 904                             | 8 078          | 52 590           | 9 296            | 14 476                                     | 2 228          | 38 114  | 7 069          |
| May                   | 5 904                     | 1 068          | 1 675                      | 363        | 51 811                             | 9 161          | 59 390           | 10 592           | 16 233                                     | 2 492          | 43 157  | 8 100          |
| June                  | 5 621                     | 1 030          | 1 636                      | 337        | 49 798                             | 8 862          | 57 055           | 10 229           | 16 451                                     | 2 559          | 40 604  | 7 671          |
| July                  | 6 475                     | 1 203          | 1 845                      | 393        | 53 528                             | 9 715          | 61 848           | 11 310           | 17 613                                     | 2 839          | 44 235  | 8 471          |
| August                | 5 685                     | 1 032          | 1 637                      | 345        | 51 335                             | 9 508          | 58 657           | 10 884           | 16 862                                     | 2 759          | 41 795  | 8 126          |
| September             | 5 750                     | 1 079          | 1 718                      | 375        | 52 944                             | 9 969          | 60 412           | 11 422           | 18 014                                     | 3 000          | 42 398  | 8 422          |
|                       |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
|                       |                           |                |                            | S          | EASONA                             | LLY AD.        | JUSTED           |                  |  |                |   |                |
| 2002                  |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
|                       | E 60E                     | 004            | 1 221                      | 240        | 4E 200                             | 7 424          | E0 004           | 0.504            | 12 720                                     | 2.042          | 20.406  | C E 41         |
| September             | 5 605                     | 904            | 1 331<br>1 267             | 249        | 45 298                             | 7 431          | 52 234           | 8 584            | 13 738<br>13 872                           | 2 043<br>2 025 | 38 496  | 6 541<br>6 513 |
| October               | 5 104                     | 826            |                            | 240<br>286 | 44 346                             | 7 471<br>7 214 | 50 717           | 8 537<br>8 328   |  |                | 36 845  | 6 326          |
| November              | 4 806                     | 827            | 1 548                      |            | 43 247                             |                | 49 601           | 8 618            | 13 513<br>14 248                           | 2 001<br>2 142 | 36 088  |                |
| December<br>2003      | 4 677                     | 781            | 1 415                      | 276        | 45 385                             | 7 560          | 51 477           | 9 019            | 14 248                                     | 2 142          | 37 229  | 6 476          |
| January               | 5 044                     | 857            | 1 493                      | 294        | 45 443                             | 7 579          | 51 980           | 8 730            | 13 633                                     | 2 008          | 38 347  | 6 722          |
| •                     | 5 202                     | 908            | 1 558                      | 294        | 45 258                             | 7 629          | 51 980<br>52 018 | 8 828            | 13 973                                     | 2 008          | 38 045  | 6 732          |
| February              | 5 463                     | 914            | 1 533                      | 307        |                                    | 7 831          | 53 512           | 9 052            | 14 794                                     | 2 241          | 38 718  | 6 811          |
| March                 |                           |                |                            |            | 46 516                             |                |                  | 9 376            |  |                |   |                |
| April                 | 5 606                     | 973            | 1 530<br>1 598             | 315<br>347 | 45 493                             | 8 088          | 52 629<br>EE 259 | 9 770            | 14 947                                     | 2 262<br>2 324 | 37 682  | 7 113<br>7 446 |
| May                   | 5 506                     | 1 014          |                            |            | 48 254                             | 8 410          | 55 358<br>57 047 |                  | 15 013                                     |                | 40 345  |                |
| June                  | 5 721                     | 1 065          | 1 611                      | 333        | 50 615                             | 8 908          | 57 947           | 10 305           | 15 407                                     | 2 359          | 42 540  | 7 946          |
| July                  | 5 742                     | 1 046          | 1 707                      | 363        | 50 092                             | 9 243          | 57 541           | 10 651           | 16 442                                     | 2 674          | 41 099  | 7 977          |
| August                | 5 622<br>5 678            | 1 037<br>1 083 | 1 675                      | 347        | 52 518                             | 9 833          | 59 815<br>62 218 | 11 217<br>11 658 | 17 414                                     | 2 845          | 42 401  | 8 372          |
| September             | 5018                      | 1 083          | 1 650                      | 365        | 54 890                             | 10 211         | 62 218           | 11 008           | 18 648                                     | 3 106          | 43 570  | 8 553          |
| • • • • • • • • • • • | • • • • • •               | • • • • • •    | • • • • • •                |            |                                    | • • • • • • •  | • • • • • • •    | • • • • • •      | • • • • • •                                | • • • • • •    | • • • • • • •                                     | • • • • •      |
|                       |                           |                |                            |            | ı                                  | REND           |                  |                  |  |                |   |                |
| 2002                  |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
| September             | 5 455                     | 881            | 1 351                      | 254        | 44 721                             | 7 333          | 51 527           | 8 468            | 13 734                                     | 1 997          | 37 793  | 6 471          |
| October               | 5 194                     | 853            | 1 372                      | 259        | 44 565                             | 7 378          | 51 131           | 8 490            | 13 755                                     | 2 026          | 37 376  | 6 464          |
| November              | 4 996                     | 832            | 1 409                      | 268        | 44 545                             | 7 417          | 50 950           | 8 518            | 13 789                                     | 2 046          | 37 161  | 6 472          |
| December              | 4 925                     | 830            | 1 454                      | 278        | 44 660                             | 7 467          | 51 039           | 8 574            | 13 858                                     | 2 064          | 37 181  | 6 510          |
| 2003                  |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |
| January               | 4 993                     | 848            | 1 491                      | 288        | 44 946                             | 7 544          | 51 430           | 8 679            | 13 988                                     | 2 087          | 37 442  | 6 592          |
| February              | 5 156                     | 884            | 1 519                      | 298        | 45 417                             | 7 668          | 52 092           | 8 850            | 14 178                                     | 2 122          | 37 914  | 6 729          |
| March                 | 5 347                     | 929            | 1 544                      | 309        | 46 074                             | 7 860          | 52 965           | 9 098            | 14 415                                     | 2 170          | 38 550  | 6 928          |
| April                 | 5 508                     | 971            | 1 567                      | 320        | 46 993                             | 8 139          | 54 068           | 9 431            | 14 771                                     | 2 247          | 39 297  | 7 183          |
| May                   | 5 604                     | 1 005          | 1 597                      | 332        | 48 170                             | 8 492          | 55 371           | 9 829            | 15 263                                     | 2 358          | 40 108  | 7 471          |
| June                  | 5 652                     | 1 030          | 1 624                      | 342        | 49 573                             | 8 893          | 56 849           | 10 265           | 15 872                                     | 2 498          | 40 977  | 7 768          |
| July                  | 5 682                     | 1 050          | 1 649                      | 350        | 51 037                             | 9 301          | 58 368           | 10 701           | 16 542                                     | 2 650          | 41 826  | 8 051          |
| August                | 5 700                     | 1 065          | 1 669                      | 358        | 52 420                             | 9 682          | 59 789           | 11 104           | 17 213                                     | 2 802          | 42 576  | 8 302          |
| September             | 5 701                     | 1 076          | 1 685                      | 362        | 53 605                             | 10 006         | 60 991           | 11 444           | 17 811                                     | 2 938          | 43 180  | 8 506          |
|                       |                           |                |                            |            |                                    |                |                  |                  |  |                |   |                |

<sup>(</sup>a) Excludes alterations and additions.

<sup>(</sup>b) Includes refinancing.

|                      | Construc<br>dwellings |            | Purchase<br>dwellings |            | exc. Purchase of Refinancing of refinew established established established |            | established  |            | refinan<br>establis | Total<br>excluding<br>refinancing of<br>established<br>dwellings |              |              |
|----------------------|-----------------------|------------|-----------------------|------------|---|------------|--------------|------------|---------------------|--|--------------|--------------|
| Month                | no.                   | value      | no.                   | value      | no.   | value      | no.          | value      | no.                 | value  | no.          | value        |
| • • • • • • • • •    |                       |            |                       | • • • • •  |   |            |              |            |                     |  |              |              |
|                      |                       | 01         | RIGINAL               | . (% ch    | nange f   | rom pi     | revious      | mont       | h)                  |  |              |              |
| 2002                 |                       |            |                       |            |   |            |              |            |                     |  |              |              |
| September            | -10.3                 | -10.9      | -2.4                  | -7.4       | -5.9  | -3.6       | -6.3         | -4.6       | -6.7                | -4.0   | -6.1         | -4.7         |
| October              | 3.7                   | 7.2        | 1.3                   | 0.1        | 10.1  | 9.5        | 9.2          | 9.0        | 12.0                | 9.4  | 8.2          | 8.8          |
| November             | -9.1                  | -5.5       | 15.9                  | 20.7       | -2.7  | -1.5       | -2.9         | -1.3       | -3.0                | -2.6   | -2.8         | -0.9         |
| December             | -4.7                  | -5.5       | -12.0                 | -10.1      | -3.7  | -1.4       | -4.1         | -2.1       | -4.1                | -1.3   | -4.0         | -2.4         |
| 2003                 |                       |            |                       |            |   |            |              |            |                     |  |              |              |
| January              | -12.2                 | -12.3      | -5.1                  | -5.4       | -9.2  | -10.6      | -9.4         | -10.6      | -13.2               | -16.2  | -8.0         | -8.9         |
| February             | 11.8                  | 15.8       | 7.4                   | 4.6        | 9.0   | 8.6        | 9.3          | 9.2        | 16.4                | 20.3   | 6.8          | 6.0          |
| March                | 12.2                  | 11.1       | 9.9                   | 15.6       | 12.0  | 14.5       | 12.0         | 14.2       | 14.5                | 17.0   | 11.1         | 13.3         |
| April                | -0.8                  | 0.9        | -6.9                  | -3.8       | -4.8  | -1.9       | -4.5         | -1.7       | -6.0                | -5.7   | -3.9         | -0.4         |
| May                  | 12.6                  | 15.9       | 16.0                  | 22.3       | 12.9  | 13.4       | 12.9         | 13.9       | 12.1                | 11.9   | 13.2         | 14.6         |
| June                 | -4.8                  | -3.5       | -2.3                  | -7.1       | -3.9  | -3.3       | -3.9         | -3.4       | 1.3                 | 2.7  | -5.9         | -5.3         |
| July                 | 15.2                  | 16.7       | 12.8                  | 16.6       | 7.5   | 9.6        | 8.4          | 10.6       | 7.1                 | 10.9   | 8.9          | 10.4         |
| August               | -12.2                 | -14.2      | -11.3                 | -12.2      | -4.1  | -2.1       | -5.2         | -3.8       | -4.3                | -2.8   | -5.5         | -4.1         |
| September            | 1.1                   | 4.6        | 4.9                   | 8.6        | 3.1   | 4.9        | 3.0          | 4.9        | 6.8                 | 8.8  | 1.4          | 3.7          |
|                      |                       |            |                       |            |   |            |              |            |                     |  |              |              |
|                      | SE                    | ASONA      | LLY AD                | JUSTEI     | D (% cl   | hange      | from p       | reviou     | s mont              | h)   |              |              |
| 2002                 |                       |            |                       |            |   |            |              |            |                     |  |              |              |
| September            | -2.6                  | -2.3       | -1.3                  | -4.5       | 1.0   | 2.1        | 0.5          | 1.4        | 1.4                 | 3.9  | 0.2          | 0.7          |
| October              | -8.9                  | -8.6       | -4.8                  | -3.8       | -2.1  | 0.5        | -2.9         | -0.5       | 1.0                 | -0.9   | -4.3         | -0.4         |
| November             | -5.8                  | 0.1        | 22.2                  | 19.4       | -2.5  | -3.4       | -2.2         | -2.5       | -2.6                | -1.1   | -2.1         | -2.9         |
| December             | -2.7                  | -5.5       | -8.6                  | -3.6       | 4.9   | 4.8        | 3.8          | 3.5        | 5.4                 | 7.0  | 3.2          | 2.4          |
| 2003                 |                       | 0.0        | 0.0                   | 0.0        |   |            | 0.0          | 0.0        | 0                   |  | 0.2          |              |
| January              | 7.8                   | 9.7        | 5.5                   | 6.6        | 0.1   | 0.2        | 1.0          | 1.3        | -4.3                | -6.3   | 3.0          | 3.8          |
| February             | 3.1                   | 5.9        | 4.4                   | -1.2       | -0.4  | 0.7        | 0.1          | 1.1        | 2.5                 | 4.4  | -0.8         | 0.2          |
| March                | 5.0                   | 0.7        | -1.6                  | 5.6        | 2.8   | 2.6        | 2.9          | 2.5        | 5.9                 | 6.9  | 1.8          | 1.2          |
| April                | 2.6                   | 6.4        | -0.2                  | 2.6        | -2.2  | 3.3        | -1.7         | 3.6        | 1.0                 | 0.9  | -2.7         | 4.4          |
| May                  | -1.8                  | 4.2        | 4.4                   | 10.1       | 6.1   | 4.0        | 5.2          | 4.2        | 0.4                 | 2.7  | 7.1          | 4.7          |
| June                 | 3.9                   | 5.0        | 0.8                   | -4.1       | 4.9   | 5.9        | 4.7          | 5.5        | 2.6                 | 1.5  | 5.4          | 6.7          |
| July                 | 0.4                   | -1.8       | 6.0                   | 9.2        | -1.0  | 3.8        | -0.7         | 3.4        | 6.7                 | 13.4   | -3.4         | 0.4          |
| August               | -2.1                  | -0.9       | -1.9                  | -4.3       | 4.8   | 6.4        | 4.0          | 5.3        | 5.9                 | 6.4  | 3.2          | 4.9          |
| September            | 1.0                   | 4.4        | -1.5                  | 4.9        | 4.5   | 3.8        | 4.0          | 3.9        | 7.1                 | 9.2  | 2.8          | 2.2          |
|                      |                       |            |                       |            |   |            |              |            |                     |  |              |              |
|                      |                       |            | TREND                 | (% cha     | nge fro   | om pre     | vious        | month      | )                   |  |              |              |
| 2002                 |                       |            |                       |            |   |            |              |            |                     |  |              |              |
| September            | -4.2                  | -2.9       | -0.4                  | 0.7        | -0.5  | 0.8        | -0.9         | 0.4        | 0.6                 | 2.3  | -1.4         | -0.1         |
| October              | -4.2<br>-4.8          |            | -0.4<br>1.6           |            | -0.5<br>-0.3  | 0.6        | -0.9<br>-0.8 | 0.4        |                     | 2.3<br>1.4   | -1.4<br>-1.1 | -0.1<br>-0.1 |
|                      |                       | -3.3       |                       | 2.3        |   |            |              |            | 0.2                 |  |              |              |
| November<br>December | -3.8                  | -2.4       | 2.7                   | 3.2        | —<br>0.3  | 0.5        | -0.4         | 0.3        | 0.2                 | 1.0  | -0.6         | 0.1          |
| <b>2003</b>          | -1.4                  | -0.3       | 3.2                   | 3.7        | 0.3   | 0.7        | 0.2          | 0.7        | 0.5                 | 0.9  | 0.1          | 0.6          |
| January              | 1.4                   | 2.2        | 2.5                   | 3.6        | 0.6   | 1.0        | 0.8          | 1.2        | 0.9                 | 1.1  | 0.7          | 1.3          |
| February             | 3.3                   | 4.3        | 2.5<br>1.9            | 3.6        | 1.0   | 1.6        | 1.3          | 2.0        | 1.4                 | 1.6  | 1.3          | 2.1          |
| March                | 3.3<br>3.7            | 4.3<br>5.0 | 1.6                   | 3.8        | 1.4   | 2.5        | 1.7          | 2.8        | 1.4                 | 2.3  | 1.7          | 3.0          |
| April                | 3.0                   | 4.6        | 1.5                   | 3.6        | 2.0   | 3.6        | 2.1          | 3.7        | 2.5                 | 3.6  | 1.7          | 3.7          |
| May                  | 3.0<br>1.7            | 3.5        | 1.5                   | 3.5        |   | 4.3        | 2.1<br>2.4   | 3.7<br>4.2 | 2.5<br>3.3          | 3.6<br>4.9   | 2.1          | 4.0          |
| •                    |                       |            |                       |            | 2.5   |            |              |            |                     |  |              |              |
| June                 | 0.9                   | 2.5        | 1.7                   | 3.1        | 2.9   | 4.7        | 2.7          | 4.4        | 4.0                 | 5.9  | 2.2          | 4.0          |
| July                 | 0.5                   | 1.9        | 1.5                   | 2.5        | 3.0   | 4.6        | 2.7          | 4.2        | 4.2                 | 6.1  | 2.1          | 3.6          |
| August<br>September  | 0.3                   | 1.5<br>1.1 | 1.2<br>1.0            | 2.0<br>1.4 | 2.7<br>2.3  | 4.1<br>3.3 | 2.4<br>2.0   | 3.8<br>3.1 | 4.1<br>3.5          | 5.7<br>4.8   | 1.8<br>1.4   | 3.1<br>2.5   |
|                      | _                     | 1.1        | 1.0                   | 1.4        | / 3   | .55        | 2.0          | .5. 1      | .5.0                | 4.0  | 1.4          | 2.0          |

nil or rounded to zero (including null cells)

<sup>(</sup>b) Includes refinancing.

<sup>(</sup>a) Excludes alterations and additions.

|                      | Banks            |                | Non-bani         | ks(b)          | Total            |                | Permanent<br>building<br>societies |            | Wholesa<br>lenders |                |
|----------------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------------------------|------------|--------------------|----------------|
| Month                | no.              | \$m            | no.              | \$m            | no.              | \$m            | no.                                | \$m        | no.                | \$m            |
| • • • • • • • • • •  | • • • • • •      | • • • • •      | • • • • • •      |                |                  | • • • • • •    |                                    | • • • •    | • • • • •          | • • • • •      |
|                      |                  |                |                  | ORIG           | INAL             |                |                                    |            |                    |                |
| 2002                 |                  |                |                  |                |                  |                |                                    |            |                    |                |
| September            | 36 538           | 6 183          | 12 293           | 1 875          | 48 831           | 8 058          | 1 778                              | 248        | 7 651              | 1 272          |
| October              | 39 665<br>38 901 | 6 725<br>6 788 | 13 657<br>12 881 | 2 057<br>1 882 | 53 322<br>51 782 | 8 782<br>8 670 | 2 264<br>2 119                     | 316<br>300 | 8 270<br>7 681     | 1 345<br>1 204 |
| November<br>December | 37 450           | 6 653          | 12 223           | 1 833          | 49 673           | 8 486          | 1 923                              | 266        | 7 195              | 1 140          |
| 2003                 | 37 430           | 0 055          | 12 223           | 1 000          | 49 013           | 0 400          | 1 923                              | 200        | 1 195              | 1 140          |
| January              | 33 887           | 5 964          | 11 117           | 1 621          | 45 004           | 7 585          | 1 740                              | 242        | 6 541              | 1 013          |
| February             | 36 502           | 6 392          | 12 670           | 1 888          | 49 172           | 8 281          | 2 113                              | 304        | 7 603              | 1 205          |
| March                | 40 784           | 7 300          | 14 288           | 2 159          | 55 072           | 9 459          | 2 237                              | 321        | 8 935              | 1 430          |
| April                | 38 661           | 7 181          | 13 929           | 2 115          | 52 590           | 9 296          | 2 265                              | 342        | 8 366              | 1 342          |
| May                  | 43 845           | 8 182          | 15 545           | 2 410          | 59 390           | 10 592         | 2 391                              | 370        | 9 483              | 1 528          |
| June                 | 42 204           | 7 894          | 14 851           | 2 336          | 57 055           | 10 229         | 2 321                              | 351        | 9 096              | 1 507          |
| July                 | 45 753           | 8 640          | 16 095           | 2 671          | 61 848           | 11 310         | 2 639                              | 406        | 9 877              | 1 758          |
| August               | 43 629           | 8 378          | 15 028           | 2 506          | 58 657           | 10 884         | 2 353                              | 354        | 9 304              | 1 686          |
| September            | 44 290           | 8 717          | 16 122           | 2 705          | 60 412           | 11 422         | 2 525                              | 396        | 9 957              | 1 818          |
|                      |                  |                |                  |                |                  |                |                                    |            |                    |                |
|                      |                  |                | SEAS             | ONALL'         | Y ADJUS          | TED            |                                    |            |                    |                |
|                      |                  |                |                  |                |                  |                |                                    |            |                    |                |
| 2002                 | 00 =04           |                | 40.040           | 4 00=          |                  | 0.504          | 4 00 4                             |            |                    |                |
| September            | 39 591           | 6 659          | 12 643           | 1 925          | 52 234           | 8 584          | 1 824                              | 255        | 7 642              | 1 259          |
| October              | 37 476           | 6 519          | 13 241           | 2 019          | 50 717           | 8 537          | 2 157                              | 301        | 7 875              | 1 304          |
| November             | 37 099           | 6 546          | 12 502           | 1 782          | 49 601           | 8 328          | 1 989                              | 283        | 7 257              | 1 146          |
| December<br>2003     | 38 371           | 6 611          | 13 106           | 2 007          | 51 477           | 8 618          | 2 186                              | 296        | 8 163              | 1 303          |
| January              | 39 097           | 6 797          | 12 883           | 1 933          | 51 980           | 8 730          | 2 183                              | 311        | 7 767              | 1 248          |
| February             | 38 877           | 6 837          | 13 141           | 1 991          | 52 018           | 8 828          | 2 126                              | 308        | 8 358              | 1 308          |
| March                | 39 825           | 6 974          | 13 687           | 2 078          | 53 512           | 9 052          | 2 120                              | 317        | 8 804              | 1 392          |
| April                | 38 211           | 7 237          | 14 418           | 2 139          | 52 629           | 9 376          | 2 264                              | 343        | 8 447              | 1 331          |
| May                  | 40 750           | 7 551          | 14 608           | 2 219          | 55 358           | 9 770          | 2 187                              | 344        | 8 821              | 1 412          |
| June                 | 43 064           | 7 990          | 14 883           | 2 315          | 57 947           | 10 305         | 2 411                              | 346        | 9 030              | 1 481          |
| July                 | 42 588           | 8 162          | 14 953           | 2 489          | 57 541           | 10 651         | 2 455                              | 377        | 8 955              | 1 634          |
| August               | 45 036           | 8 719          | 14 779           | 2 498          | 59 815           | 11 217         | 2 312                              | 353        | 9 160              | 1 634          |
| September            | 45 853           | 8 948          | 16 365           | 2 710          | 62 218           | 11 658         | 2 475                              | 389        | 9 701              | 1 746          |
|                      |                  |                |                  |                |                  |                |                                    |            |                    |                |
| • • • • • • • • • •  |                  | • • • • • •    | • • • • • • •    | TDE            | ND               | • • • • • •    |                                    |            | • • • • • •        | • • • • •      |
|                      |                  |                |                  | TRE            | IND              |                |                                    |            |                    |                |
| 2002                 |                  |                |                  |                |                  |                |                                    |            |                    |                |
| September            | 38 460           | 6 508          | 13 067           | 1 961          | 51 527           | 8 468          | 2 018                              | 278        | 7 756              | 1 262          |
| October              | 38 264           | 6 557          | 12 867           | 1 932          | 51 131           | 8 490          | 2 018                              |            | 7 685              | 1 248          |
| November             | 38 166           | 6 597          | 12 784           | 1 920          | 50 950           | 8 518          | 2 055                              | 286        | 7 719              | 1 246          |
| December             | 38 184           | 6 645          | 12 855           | 1 929          | 51 039           | 8 574          | 2 102                              | 296        | 7 848              | 1 255          |
| 2003                 | 20 277           | 6.704          | 10.050           | 1.055          | E4 400           | 0.070          | 0.444                              | 205        | 0.040              | 1 070          |
| January              | 38 377           | 6 724          | 13 053           | 1 955          | 51 430           | 8 679          | 2 141                              | 305        | 8 043              | 1 272          |
| February<br>March    | 38 719           | 6 850          | 13 373           | 2 000          | 52 092<br>52 065 | 8 850          | 2 174                              | 314        | 8 266              | 1 298          |
|                      | 39 230           | 7 035          | 13 735           | 2 063          | 52 965<br>54 068 | 9 098          | 2 203                              | 324        | 8 475<br>8 652     | 1 334          |
| April<br>May         | 39 957<br>40 902 | 7 287<br>7 592 | 14 111<br>14 469 | 2 144<br>2 237 | 54 068<br>55 371 | 9 431<br>9 829 | 2 239<br>2 285                     | 334<br>344 | 8 652<br>8 801     | 1 382<br>1 440 |
| May<br>June          | 40 902           | 7 926          | 14 469           | 2 339          | 56 849           | 10 265         | 2 333                              | 353        | 8 949              | 1 507          |
| July                 | 42 055           | 8 259          | 15 096           | 2 339          | 58 368           | 10 265         | 2 333                              | 362        | 9 105              | 1 507          |
| August               | 44 408           | 8 566          | 15 381           | 2 538          | 59 789           | 10 701         | 2 414                              | 370        | 9 256              | 1 644          |
| September            | 45 370           | 8 825          | 15 621           | 2 619          | 60 991           | 11 104         | 2 414                              | 377        | 9 392              | 1 700          |
| Copteribei           | 10 010           | 0 020          | 10 021           | 2 010          | 55 551           | ±± +           | ∠ <del>1</del> 71                  | 0.1        | 0 002              | 1.00           |

 $<sup>\</sup>hbox{(a)} \quad \hbox{Excludes alterations and additions. Includes refinancing.}$ 

<sup>(</sup>b) Includes Permanent Building Societies and Wholesale Lenders n.e.c.



|                       | Banks       |             | Non-banks(b) |             | Total       |              | Permane<br>building<br>societies |               | Wholesa<br>lenders |              |
|-----------------------|-------------|-------------|--------------|-------------|-------------|--------------|----------------------------------|---------------|--------------------|--------------|
| Month                 | no.         | value       | no.          | value       | no.         | value        | no.                              | value         | no.                | value        |
| • • • • • • • • •     | 0           | RIGINAI     | _ (% (       |             | from p      | oreviou      | s mont                           | <br>:h)       | • • • • •          | • • • •      |
| 2002                  |             |             |              |             |             |              |                                  |               |                    |              |
| September             | -5.5        | -3.3        | -8.5         | -8.4        | -6.3        | -4.6         | -13.2                            | -11.9         | -7.2               | -6.0         |
| October               | 8.6         | 8.8         | 11.1         | 9.7         | 9.2         | 9.0          | 27.3                             | 27.5          | 8.1                | 5.8          |
| November              | -1.9        | 0.9         | -5.7         | -8.5        | -2.9        | -1.3         | -6.4                             | -4.9          | -7.1               | -10.5        |
| December              | -3.7        | -2.0        | -5.1         | -2.6        | -4.1        | -2.1         | -9.2                             | -11.5         | -6.3               | -5.3         |
| 2003                  |             |             |              |             |             |              |                                  |               |                    |              |
| January               | -9.5        | -10.4       | -9.0         | -11.6       | -9.4        | -10.6        | -9.5                             | -8.8          | -9.1               | -11.2        |
| February              | 7.7         | 7.2         | 14.0         | 16.5        | 9.3         | 9.2          | 21.4                             | 25.2          | 16.2               | 18.9         |
| March                 | 11.7        | 14.2        | 12.8         | 14.4        | 12.0        | 14.2         | 5.9                              | 5.8           | 17.5               | 18.7         |
| April                 | -5.2        | -1.6        | -2.5         | -2.1        | -4.5        | -1.7         | 1.3                              | 6.5           | -6.4               | -6.1         |
| May                   | 13.4        | 13.9        | 11.6         | 14.0        | 12.9        | 13.9         | 5.6                              | 8.2           | 13.4               | 13.8         |
| June                  | -3.7        | -3.5<br>0.5 | -4.5         | -3.1        | -3.9        | -3.4         | -2.9                             | -5.2          | -4.1               | -1.4         |
| July                  | 8.4         | 9.5         | 8.4          | 14.3        | 8.4<br>-5.2 | 10.6<br>-3.8 | 13.7                             | 15.7          | 8.6<br>-5.8        | 16.7<br>-4.1 |
| August<br>September   | -4.6<br>1.5 | -3.0<br>4.0 | -6.6<br>7.3  | -6.2<br>7.9 | -5.2<br>3.0 | -3.6<br>4.9  | -10.8<br>7.3                     | -12.8<br>11.7 | -5.8<br>7.0        | 7.8          |
| September             | 1.5         | 4.0         | 1.5          | 1.9         | 3.0         | 4.9          | 1.5                              | 11.7          | 7.0                | 1.0          |
| • • • • • • • • • • • | • • • • •   | • • • • • • | • • • • •    | • • • • •   | • • • • • • | • • • • •    | • • • • • •                      | • • • • • •   | • • • • •          | • • • • •    |
| SE                    | ASONA       | ALLY AD     | JUST         | ED (%       | change      | from         | previou                          | ıs mon        | th)                |              |
| 2002                  |             |             |              |             |             |              |                                  |               |                    |              |
| September             | 1.8         | 2.9         | -3.3         | -3.4        | 0.5         | 1.4          | -7.5                             | -5.8          | -3.0               | -0.9         |
| October               | -5.3        | -2.1        | 4.7          | 4.9         | -2.9        | -0.5         | 18.2                             | 18.2          | 3.1                | 3.6          |
| November              | -1.0        | 0.4         | -5.6         | -11.7       | -2.2        | -2.5         | -7.8                             | -5.9          | -7.9               | -12.1        |
| December              | 3.4         | 1.0         | 4.8          | 12.6        | 3.8         | 3.5          | 9.9                              | 4.4           | 12.5               | 13.7         |
| 2003                  |             |             |              |             |             |              |                                  |               |                    |              |
| January               | 1.9         | 2.8         | -1.7         | -3.7        | 1.0         | 1.3          | -0.1                             | 5.3           | -4.9               | -4.2         |
| February              | -0.6        | 0.6         | 2.0          | 3.0         | 0.1         | 1.1          | -2.6                             | -0.9          | 7.6                | 4.8          |
| March                 | 2.4         | 2.0         | 4.2          | 4.4         | 2.9         | 2.5          | 2.8                              | 2.9           | 5.3                | 6.5          |
| April                 | -4.1        | 3.8         | 5.3          | 3.0         | -1.7        | 3.6          | 3.6                              | 8.1           | -4.1               | -4.4         |
| May                   | 6.6         | 4.3         | 1.3          | 3.7         | 5.2         | 4.2          | -3.4                             | 0.3           | 4.4                | 6.1          |
| June                  | 5.7         | 5.8         | 1.9          | 4.3         | 4.7         | 5.5          | 10.3                             | 0.5           | 2.4                | 4.9          |
| July                  | -1.1        | 2.2         | 0.5          | 7.5         | -0.7        | 3.4          | 1.8                              | 9.0           | -0.8               | 10.3         |
| August                | 5.7         | 6.8         | -1.2         | 0.3         | 4.0         | 5.3          | -5.8                             | -6.2          | 2.3                | _            |
| September             | 1.8         | 2.6         | 10.7         | 8.5         | 4.0         | 3.9          | 7.1                              | 10.2          | 5.9                | 6.9          |
| • • • • • • • • • •   |             |             |              | • • • • •   | • • • • •   | • • • • •    |                                  | • • • • •     | • • • • •          | • • • • •    |
|                       |             | TREND       | (% ch        | ange f      | rom pr      | evious       | month                            | )             |                    |              |
| 2002                  |             |             |              |             |             |              |                                  |               |                    |              |
| September             | -0.6        | 1.0         | -1.8         | -1.6        | -0.9        | 0.4          | -1.9                             | -1.3          | -1.6               | -1.5         |
| October               | -0.5        | 0.8         | -1.5         | -1.4        | -0.8        | 0.3          |                                  | 0.5           | -0.9               | -1.2         |
| November              | -0.3        | 0.6         | -0.6         | -0.6        | -0.4        | 0.3          | 1.8                              | 2.3           | 0.4                | -0.1         |
| December              | _           | 0.7         | 0.6          | 0.4         | 0.2         | 0.7          | 2.3                              | 3.2           | 1.7                | 0.8          |
| 2003                  |             |             |              |             |             |              |                                  |               |                    |              |
| January               | 0.5         | 1.2         | 1.5          | 1.3         | 0.8         | 1.2          | 1.9                              | 3.1           | 2.5                | 1.4          |
| February              | 0.9         | 1.9         | 2.5          | 2.4         | 1.3         | 2.0          | 1.5                              | 3.1           | 2.8                | 2.0          |
| March                 | 1.3         | 2.7         | 2.7          | 3.1         | 1.7         | 2.8          | 1.3                              | 3.0           | 2.5                | 2.7          |
| April                 | 1.9         | 3.6         | 2.7          | 3.9         | 2.1         | 3.7          | 1.7                              | 3.0           | 2.1                | 3.6          |
| May                   | 2.4         | 4.2         | 2.5          | 4.4         | 2.4         | 4.2          | 2.0                              | 3.0           | 1.7                | 4.2          |
| June                  | 2.8         | 4.4         | 2.2          | 4.6         | 2.7         | 4.4          | 2.1                              | 2.8           | 1.7                | 4.7          |
| July                  | 2.9         | 4.2         | 2.0          | 4.4         | 2.7         | 4.2          | 1.9                              | 2.6           | 1.7                | 4.7          |
| August                | 2.6         | 3.7         | 1.9          | 3.9         | 2.4         | 3.8          | 1.6                              | 2.3           | 1.7                | 4.2          |
| September             | 2.2         | 3.0         | 1.6          | 3.2         | 2.0         | 3.1          | 1.1                              | 1.8           | 1.5                | 3.4          |
|                       |             |             |              |             |             |              |                                  |               |                    |              |

nil or rounded to zero (including null cells)

<sup>(</sup>a) Excludes alterations and additions. Includes refinancing.

<sup>(</sup>b) Includes Permanent Building Societies and Wholesale Lenders n.e.c.



# HOUSING FINANCE COMMITMENTS(a), By State/Territory: (Number)

|                       | New               |                 |                   |                    |                      |                 |                       | Australian           |                  |
|-----------------------|-------------------|-----------------|-------------------|--------------------|----------------------|-----------------|-----------------------|----------------------|------------------|
|                       | South<br>Wales    | Victoria        | Queensland        | South<br>Australia | Western<br>Australia | Tasmania        | Northern<br>Territory | Capital<br>Territory | Total            |
| Month                 | no.               | no.             | no.               | no.                | no.                  | no.             | no.                   | no.                  | no.              |
| • • • • • • • • • • • | • • • • • • • •   | • • • • • • •   | • • • • • • • • • | • • • • • • • •    | • • • • • • • •      | • • • • • • •   | • • • • • •           | • • • • • • •        | • • • • • • •    |
|                       |                   |                 |                   | ORIGINAL           | -                    |                 |                       |                      |                  |
| 2002                  |                   |                 |                   |                    |                      |                 |                       |                      |                  |
| September             | 16 496            | 11 431          | 9 320             | 3 825              | 5 728                | 990             | 256                   | 785                  | 48 831           |
| October               | 17 280            | 12 639          | 10 351            | 4 329              | 6 417                | 1 158           | 256                   | 892                  | 53 322           |
| November              | 16 666            | 12 187          | 10 071            | 4 336              | 6 147                | 1 153           | 313                   | 909                  | 51 782           |
| December              | 15 496            | 12 052          | 9 473             | 4 322              | 5 934                | 1 174           | 364                   | 858                  | 49 673           |
| 2003                  |                   |                 |                   |                    |                      |                 |                       |                      |                  |
| January               | 13 824            | 10 752          | 8 946             | 3 765              | 5 785                | 977             | 254                   | 701                  | 45 004           |
| February              | 15 753            | 10 894          | 10 096            | 4 112              | 6 076                | 1 015           | 333                   | 893                  | 49 172           |
| March                 | 17 501            | 12 163          | 11 670            | 4 814              | 6 588                | 1 152           | 408                   | 776                  | 55 072           |
| April                 | 16 862            | 11 804          | 10 596            | 4 583              | 6 432                | 1 074           | 437                   | 802                  | 52 590           |
| May                   | 19 412            | 13 105          | 11 529            | 5 089              | 7 631                | 1 283           | 478                   | 863                  | 59 390           |
| June                  | 18 135            | 12 842          | 11 498            | 4 975              | 7 137                | 1 249           | 423                   | 796                  | 57 055           |
| July                  | 19 817            | 13 699          | 12 845            | 5 115              | 7 725                | 1 365           | 356                   | 926                  | 61 848           |
| August                | 19 079            | 13 098          | 12 242            | 4 610              | 7 167                | 1 303           | 354                   | 804                  | 58 657           |
| September             | 19 804            | 13 094          | 12 684            | 4 937              | 7 229                | 1 347           | 444                   | 873                  | 60 412           |
| • • • • • • • • • • • | • • • • • • • • • | • • • • • • •   | • • • • • • • • • | • • • • • • • •    |                      | • • • • • • •   | • • • • • • •         |                      | • • • • • • •    |
|                       |                   |                 | SEASON            | ALLY ADJ           | USTED(b)             |                 |                       |                      |                  |
| 2002                  |                   |                 |                   |                    |                      |                 |                       |                      |                  |
| September             | 17 463            | 12 301          | 9 716             | 4 171              | 6 323                | 1 076           | 272                   | 807                  | 52 234           |
| October               | 16 929            | 11 589          | 9 649             | 4 261              | 6 301                | 1 104           | 233                   | 833                  | 52 234<br>50 717 |
| November              | 15 754            | 11 806          | 9 650             | 4 038              | 5 782                | 1 099           | 314                   | 891                  | 49 601           |
| December              | 16 664            | 12 212          | 9 984             | 4 128              | 6 340                | 1 226           | 350                   | 896                  | 51 477           |
| 2003                  | 10 004            | 12 212          | 3 30-             | 7 120              | 0 0 40               | 1 220           | 330                   | 050                  | J1 411           |
| January               | 16 951            | 12 279          | 10 348            | 4 233              | 6 327                | 1 102           | 284                   | 790                  | 51 980           |
| February              | 17 103            | 11 484          | 10 292            | 4 321              | 6 065                | 1 019           | 330                   | 901                  | 52 018           |
| March                 | 16 670            | 12 335          | 11 005            | 4 728              | 6 292                | 1 106           | 390                   | 765                  | 53 512           |
| April                 | 16 638            | 11 874          | 10 927            | 4 634              | 6 576                | 1 098           | 421                   | 798                  | 52 629           |
| May                   | 17 380            | 12 330          | 11 045            | 4 903              | 7 014                | 1 153           | 483                   | 815                  | 55 358           |
| June                  | 17 897            | 13 003          | 11 822            | 4 876              | 7 316                | 1 315           | 457                   | 814                  | 57 947           |
| July                  | 18 454            | 12 796          | 11 898            | 4 863              | 7 357                | 1 364           | 340                   | 897                  | 57 541           |
| August                | 19 393            | 13 233          | 12 759            | 4 935              | 7 351                | 1 289           | 394                   | 822                  | 59 815           |
| September             | 20 026            | 13 534          | 12 886            | 5 117              | 7 712                | 1 447           | 437                   | 881                  | 62 218           |
| ·                     |                   |                 |                   |                    |                      |                 |                       |                      |                  |
|                       | • • • • • • • • • | • • • • • • • • |                   | TREND(b)           | • • • • • • • •      | • • • • • • • • | • • • • • • • •       |                      | • • • • • • •    |
|                       |                   |                 |                   | . I. L. IN D (D)   | ,                    |                 |                       |                      |                  |
| 2002                  |                   |                 |                   |                    |                      |                 |                       |                      |                  |
| September             | 17 049            | 12 119          | 9 668             | 4 307              | 6 251                | 1 105           | 284                   | 824                  | 51 527           |
| October               | 16 854            | 12 039          | 9 695             | 4 193              | 6 200                | 1 113           | 280                   | 836                  | 51 131           |
| November              | 16 693            | 11 971          | 9 807             | 4 133              | 6 151                | 1 117           | 285                   | 850                  | 50 950           |
| December              | 16 606            | 11 932          | 9 982             | 4 159              | 6 128                | 1 112           | 300                   | 856                  | 51 039           |
| 2003                  | 40                |                 |                   |                    | a ·                  |                 |                       |                      | _,               |
| January               | 16 607            | 11 929          | 10 203            | 4 259              | 6 157                | 1 101           | 327                   | 849                  | 51 430           |
| February              | 16 676            | 11 970          | 10 447            | 4 403              | 6 258                | 1 094           | 359                   | 832                  | 52 092           |
| March                 | 16 818            | 12 054          | 10 709            | 4 554              | 6 428                | 1 103           | 389                   | 817                  | 52 965           |
| April                 | 17 070            | 12 200          | 11 001            | 4 690              | 6 652                | 1 135           | 410                   | 811                  | 54 068           |
| May                   | 17 444            | 12 414          | 11 332            | 4 794              | 6 894                | 1 188           | 422                   | 817                  | 55 371           |
| June                  | 17 955            | 12 683          | 11 701            | 4 869              | 7 132                | 1 252           | 424                   | 829                  | 56 849           |
| July                  | 18 538            | 12 952          | 12 082            | 4 933              | 7 341                | 1 312           | 419                   | 843                  | 58 368           |
| August                | 19 108            | 13 201          | 12 445            | 4 988              | 7 515                | 1 364           | 413                   | 854                  | 59 789           |
| September             | 19 637            | 13 376          | 12 737            | 5 023              | 7 638                | 1 403           | 406                   | 871                  | 60 991           |

 $<sup>\</sup>hbox{(a)} \quad \hbox{Excludes alterations and additions. Includes refinancing.}$ 

<sup>(</sup>b) Sum of states and territories may not equal Australian total (see paragraph 19 in Explanatory Notes).



# HOUSING FINANCE COMMITMENTS(a), By State/Territory: (Percentage Change)

|                         | New<br>South<br>Wales | Victoria      | Queensland        | South<br>Australia | Western<br>Australia | Tasmania        | Northern<br>Territory | Australian<br>Capital<br>Territory | Total       |
|-------------------------|-----------------------|---------------|-------------------|--------------------|----------------------|-----------------|-----------------------|------------------------------------|-------------|
| Month                   | no.                   | no.           | no.               | no.                | no.                  | no.             | no.                   | no.                                | no.         |
| • • • • • • • • • • •   |                       |               | • • • • • • • •   | • • • • • • •      | • • • • • • • •      | • • • • • • • • |                       | • • • • • • • •                    |             |
|                         |                       | ORIO          | GINAL (% o        | change fr          | om previo            | ous month       | )                     |                                    |             |
| 2002                    |                       |               |                   |                    |                      |                 |                       |                                    |             |
| September               | -6.5                  | -8.0          | -3.0              | -8.2               | -6.7                 | -11.1           | -6.2                  | 5.5                                | -6.3        |
| October                 | 4.8                   | 10.6          | 11.1              | 13.2               | 12.0                 | 17.0            | _                     | 13.6                               | 9.2         |
| November                | -3.6                  | -3.6          | -2.7              | 0.2                | -4.2                 | -0.4            | 22.3                  | 1.9                                | -2.9        |
| December                | -7.0                  | -1.1          | -5.9              | -0.3               | -3.5                 | 1.8             | 16.3                  | -5.6                               | -4.1        |
| 2003                    |                       |               |                   |                    |                      |                 |                       |                                    |             |
| January                 | -10.8                 | -10.8         | -5.6              | -12.9              | -2.5                 | -16.8           | -30.2                 | -18.3                              | -9.4        |
| February                | 14.0                  | 1.3           | 12.9              | 9.2                | 5.0                  | 3.9             | 31.1                  | 27.4                               | 9.3         |
| March                   | 11.1                  | 11.6          | 15.6              | 17.1               | 8.4                  | 13.5            | 22.5                  | -13.1                              | 12.0        |
| April                   | -3.7                  | -3.0          | -9.2              | -4.8               | -2.4                 | -6.8            | 7.1                   | 3.4                                | -4.5        |
| May                     | 15.1                  | 11.0          | 8.8               | 11.0               | 18.6                 | 19.5            | 9.4                   | 7.6                                | 12.9        |
| June                    | -6.6                  | -2.0          | -0.3              | -2.2               | -6.5                 | -2.7            | -11.5                 | -7.8                               | -3.9        |
| July                    | 9.3                   | 6.7           | 11.7              | 2.8                | 8.2                  | 9.3             | -15.8                 | 16.3                               | 8.4         |
| August                  | -3.7                  | -4.4          | -4.7              | -9.9               | -7.2                 | -4.5            | -0.6                  | -13.2                              | -5.2        |
| September               | 3.8                   | _             | 3.6               | 7.1                | 0.9                  | 3.4             | 25.4                  | 8.6                                | 3.0         |
|                         |                       |               |                   |                    |                      |                 |                       |                                    |             |
|                         | SFA                   | SONALI        | Y ADJUST          |                    |                      |                 |                       |                                    |             |
|                         | OL,                   |               | I ABJOOT          | LD (70 OH)         | ange non             | picvious        | 1110111111)           |                                    |             |
| 2002                    |                       |               |                   |                    |                      |                 |                       |                                    |             |
| September               | 0.3                   | 0.5           | 0.1               | -4.5               | 1.4                  | 0.1             | -6.8                  | 3.9                                | 0.5         |
| October                 | -3.1                  | -5.8          | -0.7              | 2.2                | -0.3                 | 2.5             | -14.6                 | 3.3                                | -2.9        |
| November                | -6.9                  | 1.9           | _                 | -5.2               | -8.2                 | -0.4            | 35.1                  | 6.9                                | -2.2        |
| December                | 5.8                   | 3.4           | 3.5               | 2.2                | 9.7                  | 11.5            | 11.3                  | 0.6                                | 3.8         |
| 2003                    |                       |               |                   |                    |                      |                 |                       |                                    |             |
| January                 | 1.7                   | 0.5           | 3.6               | 2.6                | -0.2                 | -10.1           | -18.8                 | -11.8                              | 1.0         |
| February                | 0.9                   | -6.5          | -0.5              | 2.1                | -4.1                 | -7.6            | 16.2                  | 14.1                               | 0.1         |
| March                   | -2.5                  | 7.4           | 6.9               | 9.4                | 3.7                  | 8.6             | 18.1                  | -15.2                              | 2.9         |
| April                   | -0.2                  | -3.7          | -0.7              | -2.0               | 4.5                  | -0.8            | 7.9                   | 4.3                                | -1.7        |
| May                     | 4.5                   | 3.8           | 1.1               | 5.8                | 6.7                  | 5.0             | 14.8                  | 2.1                                | 5.2         |
| June                    | 3.0                   | 5.5           | 7.0               | -0.5               | 4.3                  | 14.1            | -5.4<br>or r          | -0.1                               | 4.7         |
| July                    | 3.1                   | -1.6          | 0.6<br>7.2        | -0.3               | 0.6                  | 3.7             | -25.5                 | 10.3                               | -0.7<br>4.0 |
| August<br>September     | 5.1<br>3.3            | 3.4           | 1.0               | 1.5<br>3.7         | -0.1<br>4.9          | -5.5            | 15.7                  | -8.4<br>7.2                        | 4.0         |
| September               | 3.3                   | 2.3           | 1.0               | 3.1                | 4.9                  | 12.3            | 10.9                  | 1.2                                | 4.0         |
| • • • • • • • • • • • • | • • • • • • • •       | • • • • • • • | • • • • • • • • • | • • • • • • • •    | • • • • • • • • •    | • • • • • • • • | • • • • • • • •       | • • • • • • • • •                  |             |
|                         |                       | TR            | END (% ch         | ange from          | m previou            | ıs month)       |                       |                                    |             |
| 2002                    |                       |               |                   |                    |                      |                 |                       |                                    |             |
| September               | -1.1                  | -0.5          | -0.4              | -2.7               | -0.6                 | 0.9             | -4.0                  | 0.3                                | -0.9        |
| October                 | -1.1                  | -0.7          | 0.3               | -2.7               | -0.8                 | 0.7             | -1.6                  | 1.5                                | -0.8        |
| November                | -1.0                  | -0.6          | 1.2               | -1.4               | -0.8                 | 0.3             | 2.0                   | 1.6                                | -0.4        |
| December                | -0.5                  | -0.3          | 1.8               | 0.6                | -0.4                 | -0.4            | 5.4                   | 0.8                                | 0.2         |
| 2003                    | 0.0                   | 0.0           | 2.0               | 0.0                | · · ·                | · · ·           | <b></b>               | 0.0                                |             |
| January                 | _                     | _             | 2.2               | 2.4                | 0.5                  | -1.0            | 8.8                   | -0.9                               | 0.8         |
| February                | 0.4                   | 0.3           | 2.4               | 3.4                | 1.6                  | -0.6            | 9.8                   | -1.9                               | 1.3         |
| March                   | 0.9                   | 0.7           | 2.5               | 3.4                | 2.7                  | 0.8             | 8.4                   | -1.8                               | 1.7         |
| April                   | 1.5                   | 1.2           | 2.7               | 3.0                | 3.5                  | 2.9             | 5.5                   | -0.7                               | 2.1         |
| May                     | 2.2                   | 1.8           | 3.0               | 2.2                | 3.6                  | 4.7             | 2.8                   | 0.7                                | 2.4         |
| June                    | 2.9                   | 2.2           | 3.3               | 1.6                | 3.5                  | 5.4             | 0.5                   | 1.5                                | 2.7         |
| July                    | 3.2                   | 2.1           | 3.3               | 1.3                | 2.9                  | 4.8             | -1.1                  | 1.6                                | 2.7         |
| August                  | 3.1                   | 1.9           | 3.0               | 1.1                | 2.4                  | 4.0             | -1.4                  | 1.4                                | 2.4         |
| September               | 2.8                   | 1.3           | 2.3               | 0.7                | 1.6                  | 2.9             | -1.7                  | 1.9                                | 2.0         |
|                         |                       |               |                   |                    |                      |                 |                       |                                    |             |

nil or rounded to zero (including null cells)

nil or rounded to zero (including null cells)

(a) Excludes alterations and additions. Includes refinancing.

|                         | New<br>South<br>Wales | Victoria      | Queensland        | South<br>Australia | Western<br>Australia | Tasmania      | Northern<br>Territory | Australian<br>Capital<br>Territory | Total          |
|-------------------------|-----------------------|---------------|-------------------|--------------------|----------------------|---------------|-----------------------|------------------------------------|----------------|
| Month                   | \$m                   | \$m           | \$m               | \$m                | \$m                  | \$m           | \$m                   | \$m                                | \$m            |
| • • • • • • • • • • •   | • • • • • • •         | • • • • • • • | • • • • • • •     | ORIGINA            | <br>L                | • • • • • •   | • • • • • •           | • • • • • • •                      | • • • • • • •  |
| 2002                    |                       |               |                   |                    |                      |               |                       |                                    |                |
| September               | 3 317                 | 1 886         | 1 381             | 454                | 768                  | 91            | 31                    | 129                                | 8 058          |
| October                 | 3 498                 | 2 051         | 1 558             | 517                | 870                  | 105           | 30                    | 154                                | 8 782          |
| November                | 3 428                 | 2 022         | 1 522             | 529                | 859                  | 105           | 42                    | 162                                | 8 670          |
| December                | 3 281                 | 2 094         | 1 441             | 539                | 834                  | 111           | 49                    | 139                                | 8 486          |
| 2003                    |                       |               |                   |                    |                      |               |                       |                                    |                |
| January                 | 2 820                 | 1 824         | 1 392             | 465                | 831                  | 91            | 34                    | 129                                | 7 585          |
| February                | 3 147                 | 1 820         | 1 612             | 508                | 888                  | 99            | 45                    | 161                                | 8 281          |
| March                   | 3 671                 | 2 068         | 1 856             | 617                | 936                  | 114           | 53                    | 144                                | 9 459          |
| April                   | 3 707                 | 2 028         | 1 726             | 580                | 938                  | 106           | 50                    | 161                                | 9 296          |
| May                     | 4 232                 | 2 316         | 1 902             | 671                | 1 116                | 128           | 61                    | 166                                | 10 592         |
| June                    | 3 960                 | 2 304         | 1 929             | 649                | 1 043                | 128           | 58                    | 160                                | 10 229         |
| July                    | 4 408                 | 2 504         | 2 208             | 661                | 1 156                | 142           | 56                    | 175                                | 11 310         |
| August                  | 4 334                 | 2 400         | 2 107             | 627                | 1 070                | 135           | 54                    | 159                                | 10 884         |
| September               | 4 592                 | 2 451         | 2 244             | 655                | 1 089                | 144           | 67                    | 181                                | 11 422         |
| • • • • • • • • • • •   | • • • • • • •         | • • • • • • • | SEASON            | ALLY ADJ           | IIISTED (            | • • • • • • • | • • • • • •           | • • • • • • • •                    | • • • • • • •  |
| 2002                    |                       |               | SLASON            | ALLI ADJ           | OSILD (L             | ))            |                       |                                    |                |
|                         | 2 5 4 7               | 2.001         | 1 111             | 402                | 054                  | 06            | 20                    | 120                                | 0.504          |
| September               | 3 517                 | 2 001         | 1 441             | 493                | 854                  | 96            | 32                    | 139                                | 8 584          |
| October                 | 3 351                 | 1 949         | 1 471             | 517                | 855                  | 103           | 27                    | 139                                | 8 537          |
| November                | 3 264                 | 1 933         | 1 468             | 494                | 821                  | 98            | 45                    | 149                                | 8 328          |
| December                | 3 418                 | 2 070         | 1 505             | 496                | 874                  | 111           | 46                    | 138                                | 8 618          |
| 2003                    | 2.425                 | 0.000         | 4.000             | E47                | 000                  | 440           | 20                    | 454                                | 0.700          |
| January                 | 3 435                 | 2 069         | 1 606             | 517                | 890                  | 112           | 38                    | 154                                | 8 730          |
| February                | 3 495                 | 1 897         | 1 610             | 522                | 901                  | 99            | 44                    | 165                                | 8 828          |
| March                   | 3 485                 | 2 016         | 1 711             | 600                | 888                  | 106           | 52                    | 142                                | 9 052          |
| April                   | 3 642                 | 2 123         | 1 789             | 593                | 935<br>1 035         | 116           | 50<br>50              | 156<br>153                         | 9 376<br>9 770 |
| May                     | 3 800                 | 2 162         | 1 842             | 650                |                      | 114           | 58                    |                                    |                |
| June                    | 3 870                 | 2 310         | 1 981             | 647                | 1 078                | 135           | 60                    | 168                                | 10 305         |
| July                    | 4 191                 | 2 449         | 2 077             | 638                | 1 096                | 138           | 55                    | 177                                | 10 651         |
| August                  | 4 441                 | 2 453         | 2 192             | 685                | 1 110                | 134           | 61                    | 164                                | 11 217         |
| September               | 4 660                 | 2 506         | 2 315             | 673                | 1 175                | 148           | 61                    | 187                                | 11 658         |
| • • • • • • • • • • • • | • • • • • • • •       | • • • • • • • | • • • • • • • • • | TREND(b            | )                    | • • • • • • • | • • • • • • •         | • • • • • • • •                    | • • • • • • •  |
| 2002                    |                       |               |                   | •                  |                      |               |                       |                                    |                |
| September               | 3 425                 | 1 988         | 1 435             | 503                | 848                  | 98            | 33                    | 139                                | 8 468          |
| October                 | 3 403                 | 1 993         | 1 456             | 500                | 851                  | 100           | 35                    | 140                                | 8 490          |
| November                | 3 383                 | 1 991         | 1 486             | 499                | 854                  | 103           | 38                    | 143                                | 8 518          |
| December                | 3 382                 | 1 989         | 1 525             | 506                | 860                  | 104           | 40                    | 147                                | 8 574          |
| 2003                    |                       |               |                   |                    |                      |               |                       |                                    |                |
| January                 | 3 406                 | 1 990         | 1 573             | 522                | 872                  | 105           | 43                    | 150                                | 8 679          |
| February                | 3 457                 | 2 006         | 1 631             | 546                | 893                  | 107           | 46                    | 152                                | 8 850          |
| March                   | 3 534                 | 2 046         | 1 701             | 574                | 924                  | 110           | 49                    | 154                                | 9 098          |
| April                   | 3 648                 | 2 111         | 1 783             | 602                | 963                  | 114           | 52                    | 156                                | 9 431          |
| May                     | 3 799                 | 2 197         | 1 877             | 626                | 1 008                | 121           | 55                    | 160                                | 9 829          |
| June                    | 3 982                 | 2 293         | 1 978             | 644                | 1 053                | 128           | 57                    | 164                                | 10 265         |
| July                    | 4 177                 | 2 382         | 2 080             | 659                | 1 094                | 134           | 59                    | 170                                | 10 701         |
| August                  | 4 364                 | 2 458         | 2 175             | 670                | 1 130                | 140           | 60                    | 175                                | 11 104         |
| September               | 4 530                 | 2 513         | 2 254             | 676                | 1 160                | 144           | 61                    | 180                                | 11 444         |

<sup>(</sup>a) Excludes alterations and additions. Includes refinancing.

<sup>(</sup>b) Sum of states and territories may not equal Australian total (see paragraph 19 in Explanatory Notes).



# HOUSING FINANCE COMMITMENTS, Purpose & Change in Stock: Australia, Original (\$m)

|                         | Dwellings<br>financed | Refinancing<br>of established<br>dwellings | Alterations<br>and<br>additions | Total             | Commitments<br>advanced<br>during month | Commitments<br>cancelled<br>during month | Commitments not advanced at end of month(a) |
|-------------------------|-----------------------|--|---------------------------------|-------------------|---|--|---|
| Month                   | \$m                   | \$m  | \$m                             | \$m               | \$m                                     | \$m                                      | \$m   |
| • • • • • • • • • • • • | • • • • • • • •       | • • • • • • • • •                          | • • • • • • • • •               | • • • • • • • • • | • • • • • • • • •                       | • • • • • • • •                          | • • • • • • • • • • •                       |
| 2002                    |                       |  |                                 |                   |   |  |   |
| September               | 6 153                 | 1 905                                      | 367                             | 8 425             | 7 388                                   | 816                                      | 18 601                                      |
| October                 | 6 698                 | 2 084                                      | 457                             | 9 239             | 7 987                                   | 1 005                                    | 18 827                                      |
| November                | 6 639                 | 2 031                                      | 465                             | 9 135             | 7 983                                   | 1 005                                    | 18 971                                      |
| December                | 6 482                 | 2 004                                      | 448                             | 8 935             | 8 479                                   | 825                                      | 18 628                                      |
| 2003                    |                       |  |                                 |                   |   |  |   |
| January                 | 5 906                 | 1 679                                      | 411                             | 7 995             | 7 247                                   | 810                                      | 17 469                                      |
| February                | 6 261                 | 2 019                                      | 444                             | 8 724             | 7 331                                   | 873                                      | 18 002                                      |
| March                   | 7 097                 | 2 362                                      | 451                             | 9 911             | 8 128                                   | 1 136                                    | 18 657                                      |
| April                   | 7 069                 | 2 228                                      | 427                             | 9 723             | 8 284                                   | 761                                      | 19 393                                      |
| May                     | 8 100                 | 2 492                                      | 485                             | 11 077            | 9 704                                   | 820                                      | 19 942                                      |
| June                    | 7 671                 | 2 559                                      | 495                             | 10 724            | 9 138                                   | 859                                      | 20 665                                      |
| July                    | 8 471                 | 2 839                                      | 525                             | 11 835            | 9 937                                   | 897                                      | 21 650                                      |
| August                  | 8 126                 | 2 759                                      | 581                             | 11 465            | 9 871                                   | 834                                      | 22 709                                      |
| September               | 8 422                 | 3 000                                      | 569                             | 11 991            | 10 426                                  | 1 073                                    | 23 199                                      |
|                         |                       |  |                                 |                   |   |  |   |

This figure sometimes reflects a rebasing of the data by one or more lenders, without adjustment to earlier periods' commitments advanced or cancelled.



# HOUSING FINANCE COMMITMENTS(a), First Home Buyers & Fixed Loans: Australia, Original

|                   | FIRST HON     | ME BUYERS   | S         | FIXED RAT | E LOANS (2<br>b) | YEARS OR        | ALL DWELLINGS<br>FINANCED   |
|-------------------|---------------|-------------|-----------|-----------|------------------|-----------------|-----------------------------|
|                   |               | % of all    |           |           | % of all         |                 |                             |
|                   | Dwellings     | dwellings   | Average   | Dwellings | dwellings        | Average         |                             |
|                   | financed      | financed    | loan size | financed  | financed         | loan size       | Average loan size           |
| Month             | no.           | %           | \$'000    | no.       | %                | \$'000          | \$'000                      |
| • • • • • • • • • | • • • • • • • | • • • • • • |           |           |                  | • • • • • • • • | • • • • • • • • • • • • • • |
| 2002              |               |             |           |           |                  |                 |                             |
| September         | 8 143         | 16.7        | 157.8     | 2 999     | 6.1              | 141.5           | 165.0                       |
| October           | 8 852         | 16.6        | 158.1     | 3 646     | 6.8              | 143.7           | 164.7                       |
| November          | 8 406         | 16.2        | 158.8     | 3 417     | 6.6              | 141.9           | 167.4                       |
| December          | 7 806         | 15.7        | 160.4     | 2 884     | 5.8              | 147.0           | 170.8                       |
| 2003              |               |             |           |           |                  |                 |                             |
| January           | 7 004         | 15.6        | 161.9     | 2 569     | 5.7              | 151.7           | 168.5                       |
| February          | 7 638         | 15.5        | 160.8     | 2 751     | 5.6              | 148.6           | 168.4                       |
| March             | 8 344         | 15.2        | 165.8     | 3 364     | 6.1              | 147.7           | 171.8                       |
| April             | 7 771         | 14.8        | 170.6     | 3 708     | 7.1              | 142.5           | 176.8                       |
| May               | 8 443         | 14.2        | 171.0     | 4 171     | 7.0              | 152.8           | 178.3                       |
| June              | 7 751         | 13.6        | 174.8     | 3 618     | 6.3              | 151.5           | 179.3                       |
| July              | 8 430         | 13.6        | 180.6     | 4 549     | 7.4              | 157.1           | 182.9                       |
| August            | 7 907         | 13.5        | 187.2     | 5 266     | 9.0              | 167.2           | 185.6                       |
| September         | 8 046         | 13.3        | 190.3     | 5 860     | 9.7              | 175.6           | 189.1                       |

<sup>(</sup>a) Excludes alterations and additions.

<sup>(</sup>b) Includes refinancing.



| State              | Construction of dwellings | Purchase<br>of new<br>dwellings | Purchase of<br>established<br>dwellings(b) | Total    | Refinancing of<br>established<br>dwellings | Total<br>excluding<br>refinancing |
|--------------------|---------------------------|---------------------------------|--|----------|--|-----------------------------------|
|                    |                           |                                 |  |          |  |                                   |
|                    |                           | N                               | NUMBER                                     |          |  |                                   |
|                    |                           |                                 |  |          |  |                                   |
| New South Wales    | 1 135                     | 519                             | 18 150                                     | 19 804   | 6 051                                      | 13 753                            |
| Victoria           | 1 476                     | 490                             | 11 128                                     | 13 094   | 4 291                                      | 8 803                             |
| Queensland         | 1 341                     | 381                             | 10 962                                     | 12 684   | 3 546                                      | 9 138                             |
| South Australia    | 465                       | 136                             | 4 336                                      | 4 937    | 1 481                                      | 3 456                             |
| Western Australia  | 1 131                     | 117                             | 5 981                                      | 7 229    | 1 992                                      | 5 237                             |
| Tasmania           | 113                       | 20                              | 1 214                                      | 1 347    | 378  | 969                               |
| Northern Territory | 42                        | 12                              | 390  | 444      | 111  | 333                               |
| Australian Capital |                           |                                 |  |          |  |                                   |
| Territory          | 47                        | 43                              | 783  | 873      | 164  | 709                               |
| Total              | 5 750                     | 1 718                           | 52 944                                     | 60 412   | 18 014                                     | 42 398                            |
|                    |                           |                                 |  |          |  |                                   |
|                    |                           | VA                              | LUE (\$m)                                  |          |  |                                   |
| New South Wales    | 259                       | 140                             | 4 193                                      | 4 592    | 1 277                                      | 3 315                             |
| Victoria           | 276                       | 105                             | 2 070                                      | 2 451    | 676  | 1 775                             |
| Queensland         | 249                       | 75                              | 1 921                                      | 2 244    | 552  | 1 692                             |
| South Australia    | 77                        | 19                              | 559  | 655      | 164  | 492                               |
| Western Australia  | 187                       | 20                              | 882  | 1 089    | 252  | 837                               |
| Tasmania           | 14                        | 3                               | 127  | 144      | 37   | 107                               |
| Northern Territory | 7                         | 2                               | 58   | 67       | 15   | 51                                |
| Australian Capital |                           |                                 |  |          |  |                                   |
| Territory          | 10                        | 11                              | 160  | 181      | 27   | 154                               |
| Total              | 1 079                     | 375                             | 9 969                                      | 11 422   | 3 000                                      | 8 422                             |
|                    |                           |                                 |  |          |  |                                   |
|                    | А                         | VERAGE L                        | OAN SIZE (                                 | (\$'000) |  |                                   |
| New South Wales    | 228.4                     | 270.2                           | 231.0                                      | 231.9    | 211.0                                      | 241.1                             |
| Victoria           | 187.1                     | 214.3                           | 186.0                                      | 187.2    | 157.6                                      | 201.6                             |
| Queensland         | 185.3                     | 195.7                           | 175.2                                      | 176.9    | 155.6                                      | 185.2                             |
| South Australia    | 166.5                     | 143.0                           | 128.8                                      | 132.8    | 110.7                                      | 142.2                             |
| Western Australia  | 165.1                     | 170.4                           | 147.5                                      | 150.6    | 126.5                                      | 159.8                             |
| Tasmania           | 122.7                     | 135.7                           | 104.7                                      | 106.7    | 98.3                                       | 110.0                             |
| Northern Territory | 165.9                     | 146.8                           | 149.1                                      | 150.6    | 138.7                                      | 154.6                             |
| Australian Capital |                           |                                 |  |          |  |                                   |
| Territory          | 213.5                     | 254.4                           | 204.0                                      | 207.0    | 165.6                                      | 216.6                             |
| Total              | 187.6                     | 218.0                           | 188.3                                      | 189.1    | 166.5                                      | 198.6                             |
|                    |                           |                                 |  |          |  |                                   |

<sup>(</sup>a) Excludes alterations and additions.

<sup>(</sup>b) Includes refinancing.

### EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND AS

### SENSITIVITY ANALYSIS

Readers should exercise care when interpreting the trend estimates of recent months because they will be revised when next month's seasonally adjusted estimates become available. For further information, see paragraphs 20 to 21 in the Explanatory Notes.

The graph below presents the effect of two possible scenarios on the previous trend estimates:

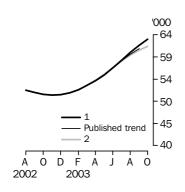
1 The September 2003 seasonally adjusted estimate of number of dwellings financed is higher than the August 2003 seasonally adjusted estimate by 4.0%.

2 The September 2003 seasonally adjusted estimate of number of dwellings financed is lower than the August 2003 seasonally adjusted estimate by 4.0%.

The percentage change of 4.0% was chosen because the average absolute percentage change of the seasonally adjusted series, based on the last 10 years of data, has been 4.0%.

WHAT IF NEXT MONTH'S

#### NUMBER OF DWELLINGS FINANCED



|                | PUBLISHED |        | SEASONALLY ADJUSTED ESTIMATE: |        |                               |        |
|----------------|-----------|--------|-------------------------------|--------|-------------------------------|--------|
|                |           |        | (1) rises by 4% on this month |        | (2) falls by 4% on this month |        |
|                |           | %      |                               | %      |                               | %      |
|                | no.       | change | no.                           | change | no.                           | change |
| April 2003     | 54 068    | 2.1    | 54 009                        | 2.0    | 54 081                        | 2.1    |
| May 2003       | 55 371    | 2.4    | 55 275                        | 2.3    | 55 402                        | 2.4    |
| June 2003      | 56 849    | 2.7    | 56 802                        | 2.8    | 56 865                        | 2.6    |
| July 2003      | 58 368    | 2.7    | 58 485                        | 3.0    | 58 317                        | 2.6    |
| August 2003    | 59 789    | 2.4    | 60 155                        | 2.9    | 59 602                        | 2.2    |
| September 2003 | 60 991    | 2.0    | 61 702                        | 2.6    | 60 660                        | 1.8    |
| October 2003   | na        | na     | 63 086                        | 2.2    | 61 514                        | 1.4    |

na not available

### **EXPLANATORY NOTES**

INTRODUCTION

**1** This publication presents statistics of secured housing finance commitments made by significant lenders to individuals. The commitments are for the construction or purchase of owner occupied dwellings. Commitments for the purchase of land, or for the construction or purchase of dwellings for rent or resale, are excluded and shown in *Lending Finance, Australia* (cat. no. 5671.0).

SCOPE

- **2** Finance commitments made by the following types of lenders are included:
- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
- Other Registered Financial Corporations.
- **3** All lending commitments are classified to the lender type which is (or will be) the legal lender on the corresponding loan contract. Commitments are published for four lender types: Banks, Non-Banks, Permanent Building Societies and Wholesale Lenders n.e.c. (not elsewhere classified).

4 The statistics cover all banks and permanent building societies. The largest of the remaining lenders of secured housing finance for owner occupation are included so that, together with banks and building societies, at least 95% of the Australian total of finance commitments for owner occupied housing is covered, and at least 90% of each state total is covered. While many smaller contributors to the Non-Banks series are excluded under these coverage criteria, at least 70% of finance commitments by wholesale contributors

- **5** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for owner occupied housing becomes sufficiently large.
- **6** From June 2001, the collection covers all commitments by banks and permanent building societies, all other lenders providing funds of more than \$50m in 2000, and some additional smaller other lenders where necessary to maintain collection coverage (as specified in paragraph 4).
- **7** Revisions to previously published statistics are included in the publication as they occur.
- **8** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of such change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.
- **9** A wholesale lender provides funds to borrowers through a retail intermediary which may then also be responsible for the on-going relationship with the borrower.
- **10** The Wholesale Lenders n.e.c. series almost exclusively comprises securitisation vehicles (typically special purpose trusts), established to issue mortgage backed securities. It excludes commitments where a bank or permanent building society, acting as a wholesale provider of funds, is the lender on the loan contract. Those commitments are published as bank or permanent building society commitments.

COVERAGE

REVISIONS

WHOLESALE LENDERS

WHOLESALE LENDERS continued

- **11** From July 1995 to July 2000, mortgage managers reported housing finance commitments on behalf of wholesale lenders. The introduction of wholesale lenders as the reporting unit does not change the scope of the collection, but has increased its coverage. This, along with the reclassification of some lending activity, increased the level of the Wholesale Lenders n.e.c. series by \$249m in July 2000.
- **12** Wholesale lenders contribute to the Non-Banks series, which is seasonally adjusted in table 3. A trend break was added to the Non-Banks series, shifting the trend up by 1 579 commitments and \$178m in July 2000. Revisions related to the introduction of wholesale lenders also resulted in a downward shift in the Banks' trend of 1 256 commitments and \$167m. Consequential breaks in the finance purpose trend series at July 2000 were:
  - construction finance trend shifted down 16 commitments (\$3m)
  - new dwelling finance trend shifted up 26 commitments (\$1m)
  - established dwelling finance trend shifted up 313 commitments (\$13m)
  - refinancing trend shifted up 177 commitments (\$17m)
  - total finance trend shifted up 323 commitments (\$11m).
- 13 Because of difficulties experienced by Wholesale Lenders n.e.c. in accurately identifying first home buyers in their commitments, these data are not used in estimating first home buyer commitments (table 9). Instead, from July 2000, the percentage of first home buyer commitments made by all banks and permanent building societies is applied to total Wholesale Lenders n.e.c. commitments to calculate their contribution to the First Home Buyers series. As a result, first home buyer commitments were revised upwards by 0.8 percentage points in July 2000.
- **14** An article on the introduction of the Wholesale Lenders n.e.c. series (including implications for the First Home Buyers series) featured in the October 2000 issue of this publication. A copy of the article is available from the contact person listed on the front of the publication.

SEASONAL ADJUSTMENT

- **15** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.
- 16 Over the period from early 1990 to April 1995, four of the major banks changed from reporting for the 4 or 5 weeks ending on the last Wednesday of each month to reporting on a calendar month basis. The published seasonally adjusted data take account of this change in pattern.
- **17** Rapid change in the financial sector, and particularly developments in the provision of housing finance, may cause changes in the seasonal and trading day patterns of the housing finance data. Examples include changes in the classification of financial institutions (particularly the reclassification of non-bank financial institutions to banks) and the increased use of mortgage securitisation.
- **18** Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the annual seasonal re-analysis. Accordingly, the trend estimate data provide a more reliable indicator of

### **EXPLANATORY NOTES** continued

SEASONAL ADJUSTMENT continued

underlying movement in housing finance commitments. (See paragraphs 20 and 21 for further information on trend estimates).

**19** State component series have been seasonally adjusted independently of the Australian series. The sum of the state components is therefore unlikely to equal the corresponding Australian total. State component series are also affected by the changes mentioned in paragraphs 15 to 18.

TREND ESTIMATES

- 20 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345 or by email at <timeseries@abs.gov.au>.
- **21** While the smoothing technique described in paragraph 20 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

**22** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes in this publication have been derived from unrounded data.

ABS DATA AVAILABLE ON REQUEST

**23** Estimates for months prior to those shown in this publication and more detailed series can be purchased in spreadsheet format from the ABS web site - see listing in Appendix, page 20. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED RELEASES

- **24** Users may also wish to refer to the following ABS releases:
  - Lending Finance, Australia (cat. no. 5671.0)
  - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.40.001)
  - *Annual Statistics for Financial Institutions* (cat. no. 5661.0.40.001)
  - Buildings Approvals, Australia (cat. no. 8731.0)
  - Building Activity, Australia: Dwelling Unit Commencement, Preliminary (cat. no. 8750.0)
- **25** In addition, the Reserve Bank of Australia produces the monthly *Reserve Bank of Australia Bulletin* as well as data on its web site <a href="http://www.rba.gov.au">http://www.rba.gov.au</a>. The Australian Prudential Regulation Authority (APRA) publishes a range of finance statistics on its web site <a href="http://www.apra.gov.au">http://www.apra.gov.au</a>.
- **26** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (cat. no. 1101.0). The *Catalogue* and information on forthcoming releases (Release Advices) are available from any ABS office or from the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>.

### GLOSSARY

Alterations and additions

Alterations and additions cover all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Average loan

The Average Loan series is calculated as follows:

<u>Total value of lending commitments per month</u> Total number of dwellings financed per month

The Average Loan series does not necessarily represent the average loan size per dwelling. For instance, the average separately reflects first and second mortgages, committed in separate months, which apply to the same dwelling.

Commitment

A lending commitment is a firm offer of housing finance. It either has been, or is normally expected to be, accepted. Included are commitments to provide housing finance to employees and commitments accepted and cancelled in the same month.

Commitments not advanced

Commitments not advanced at the end of the month are calculated as follows:

Balance of unadvanced commitments at the end of the previous month

- + Total new housing commitments (including refinancing)
- + Alterations and additions
- = Total commitments
- Cancellations of commitments
- Commitments advanced during the month
- = Commitments not advanced at the end of the month

Commitment value

The commitment value for a contract of sale is the dwelling's sale value less any deposit.

Construction of dwellings

Construction of dwellings represents commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Dwelling

A dwelling is a single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc.

**Dwellings** units

Dwelling units refer to the number of single self-contained residences for which commitments have been made, either on the security of first mortgage or on contract of sale.

Established dwelling

An established dwelling is one which has been completed for 12 months or more prior to the lodgement of a loan application, or which has been previously occupied.

First home buyers

First home buyers are persons entering the home ownership market for the first time.

Fixed rate loan

Fixed rate loans have a set interest rate which cannot be varied, either upward or downward, for a minimum period of two years. Capped loans are not categorised as fixed rate loans because their interest rate can vary within a two year period.

New dwelling

A new dwelling is one that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

Refinancing

Refinancing represents a commitment to refinance an existing loan where the refinancing lender is not the lender who made the original loan. Excluded are an institution's refinancing of its own loans and the refinancing of loans to fund a change of residence. The latter is treated as a new lending commitment.

Secured housing finance

This is all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for dwellings that will be occupied by persons other than the owner(s) are excluded.

Self-contained

The dwelling includes bathing and cooking facilities.

### **GLOSSARY** continued

### Wholesale lenders

A wholesale lender provides funds to borrowers through a retail intermediary which may then also be responsible for the ongoing relationship with the borrower. The Wholesale Lenders n.e.c. (not elsewhere classified) series almost exclusively comprises securitisation vehicles (typically special purpose trusts) established to issue mortgage backed securities. It excludes funds provided where a bank or permanent building society, acting as a wholesale provider of funds, remains the lender on the contract. Those commitments are published as bank or permanent building society commitments.

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